

## Gaze Commercial Limited



### Commercial Manager

Gaze Commercial has provided quality design, project delivery and construction services for commercial office, industrial, specialist medical, retail, and residential projects throughout New Zealand for more than 38 years. As a result of continuing growth, Gaze is looking to recruit an experienced professional and/or Quantity Surveyor to take on the role of Commercial Manager.

#### Role and responsibilities

- Assist with reviewing briefs to ensure clarity around scope of works
- Oversee and assist with 'take-offs' budget estimations and tenders
- Liaise with sub-contractors whilst monitoring 'unit' costs that enable the updating of standard costs
- Assist with client tender presentations and pricing negotiations
- Motivate and mentor project managers
- Manage the accuracy of data input into our operating platform (Procore)
- Assist the regional manager with populating standard contracts and their negotiation
- Manage and optimise project margins
- Assist with the management of projects
- Provide weekly project and pipeline projections to assist with revenue and cash-flow forecasting.

#### Personal experience and attributes

The role of Commercial Manager would suit someone that has some general management experience or an aspiration to move into general management:

- A NZ Diploma in construction and/or 5 years plus commercial pricing / quantity surveying experience
- Pricing experience in a commercial environment, for new and refurbishment of industrial, commercial office and residential projects
- Ability to read detailed plans and accurately quantify clear scope of works
- Experience dealing with a range of rates for all sub-trades
- Managing and directing sub-trades
- Ability to drive construction pricing and program to meet budget targets and exceed client expectations
- Experience with Procore or a similar operating platform would be an advantage
- Excellent verbal and written communication skills
- A high level of attention to detail and numerically literate
- Self-motivated with initiative to assist with continual improvement
- Ability to work independently and without supervision
- A desire for career progression.

#### In return

- The backing of a professional and progressive organisation with more than 38 years of industry experience
- Experience working on a wide range of projects that provide an opportunity to learn
- Exposure to an inhouse design team and the further development of project delivery.